

## Discount Matrix

Applicants use the discount matrix to determine the correct discount level for a school district or library system.

To receive discounts on eligible services, an applicant must calculate the percentage discount that it (and the entities it represents) is eligible to receive.

For detailed information on how to calculate the percentage discount for particular types of entities (schools, school districts, library outlet or branch, library system, or consortium), see the [Calculating Discounts](#) page on the Schools and Libraries Program website.

INCOME Measured by % of students eligible for the National School Lunch Program (NSLP)	CATEGORY ONE		CATEGORY TWO	
	URBAN Discount	RURAL Discount	URBAN Discount	RURAL Discount
Less than 1%	20%	25%	20%	25%
1% to 19%	40%	50%	40%	50%
20% to 34%	50%	60%	50%	60%
35% to 49%	60%	70%	60%	70%
50% to 74%	80%	80%	80%	80%
75% to 100%	90%	90%	85%	85%

## Voice Service Discount for Funding Year 2017

Starting with Funding Year (FY) 2015, voice services are subject to a phasedown of 20 percentage points per funding year. The maximum discount for voice services in FY2017 is 30 percent.

INCOME % of students eligible for NSLP	Category One Discount Levels	
	URBAN DISCOUNT	RURAL DISCOUNT
Less than 1%	0%	0%
1% to 19%	0%	0%
20% to 34%	0%	0%
35% to 49%	0%	10%
50% to 74%	20%	20%
75% to 100%	30%	30%